

**Government of the District of Columbia
Office of Partnerships and Grants Development
Executive Office of the Mayor**



**Fiscal Year 2004 Annual Report
Executive Summary**

***Responsive Government
Promoting Partnerships for a Better
District of Columbia***



GOVERNMENT OF THE DISTRICT OF COLUMBIA

OFFICE OF PARTNERSHIPS AND GRANTS DEVELOPMENT

EXECUTIVE OFFICE OF THE MAYOR

Fiscal Year 2004 Annual Report
EXECUTIVE SUMMARY

***“Responsive Government Promoting Partnerships
for a Better District of Columbia”***

The FY04 Annual Report provides an account of the activities of the Office of Partnerships and Grants Development (OPGD) during this period, as well as a look ahead to our planned activities for FY05. The OPGD accomplishments for FY04 are highlighted below and in the attached graphic review; a more descriptive detail is provided in OPGD’s full FY04 Annual Report.

Competitive Federal Grants

In FY04, OPGD continued to identify and disseminate as many new competitive federal grant opportunities as possible. OPGD also tracked and compiled district-wide grant development data, including awards and applications. In addition, OPGD provided direct technical assistance as requested by District agencies. In FY04, OPGD continued to serve as the District of Columbia’s State Single Point of Contact (SPOC) for Executive Order 12372.

- Competitive federal grant awards totaled \$25.2 million in FY04. This amount marks an \$11 million decline in the amount of competitive federal grants awarded to the District compared to FY03. This is mostly attributed to DCPS’ receipt of \$4.7 million in new competitive grant awards in FY04 compared to \$14.65 million in FY03. Furthermore, DCPS officials focused on spending its current competitive federal multi-year grant awards valued at \$12.6 million, restructuring its internal grant operations, and finding a permanent school superintendent during this period.
- A total of 85 grant applications (worth \$68.3 million) out of a total 326 Notices of Funding Availability (NOFAs) were submitted and 48 have been awarded (worth \$25.2 million). Two applications are still pending (totaling \$3.2 million).
- The Department of Health and DC Public Schools received approximately 61% (\$15.25 million) of the total dollar amount awarded in FY04. The University of the District of Columbia received awards for all five of their competitive grant submissions this year, totaling \$1.5 million.
- During this period, OPGD hired grant writers for agencies at a cost of \$23,000 whose technical services yielded approximately \$494,000 in new competitive federal grant awards. In prior fiscal years, OPGD, in conjunction with the DC Center for Workforce Development (CWD), offered proposal writing courses for District government employees. Unfortunately, due to budget constraints, this coursework was not available in FY04.

- OPGD took a lead role in the federal electronic grants initiative, serving as the co-chair of the national Inter-State and Nonprofit Advisory Group, as well as serving on the coordinating committee of the National Grants Partnership.

Donations

During this period, OPGD continued to administer the Rules of Conduct Governing Donations to the District, in consultation with the Office of the Chief Financial Officer (OCFO) and the Office of the Attorney General (OAG). OPGD authorized the acceptance of \$4 million in total donations made to the District Government, a sharp increase over FY03 levels.

- OPGD authorized the acceptance of \$4 million in total donations made to the District Government, a sharp increase over FY03 levels. These donations represented \$3.4 million of in-kind contributions (e.g., pro bono legal services, technical support and equipment) and \$592,000 represented financial gifts to the District.
- Five District agencies, including the State Education Office (SEO), Water and Sewer Authority (WASA), Department of Parks and Recreation (DPR), Executive Office of the Mayor (EOM), and Child and Family Services Agency (CFSA) received \$3.2 million or 80% of the total receipts in FY04.
- To inform more District Agencies about the donation process, OPGD has conducted several annual training sessions for some 170 agency personnel responsible for the solicitation, acceptance, and use of private donations.

Multi-Sector Partnerships

During this period, OPGD facilitated, monitored, or strengthened multi-sector partnerships between the District government – including intra-agency, nonprofit, private, and public sector partners.

- The OCFO reported that the District received nearly \$11.6 million in private grant funds for FY04. These private grant revenues supported a variety of new and multi-year public-private initiatives in six District agencies
- From April – May 2004, the OPGD director traveled to South Africa and visited with Tshwane officials to assess the protocol agreement's progress, as well as ways to advance and sustain its implementation.
- OPGD produced several reports on the District's actions to support its Protocol Agreement with the City of Tshwane, South Africa in fiscal year 2004.

Services to Nonprofit Community

OPGD's commitment to strengthening the relationship between District government and nonprofit organizations reflects a recognition of the important role community partners play in meeting the District's strategic goals and delivering key community-based services to local residents.

- In FY04, OPGD held capacity building and related technical support workshops for representatives of more than 3,000 nonprofit and faith-based organizations.

- The Strengthening Partners Initiative (SPI) continued its endeavors to strengthen the capacity of local faith-based and nonprofit organizations. SPI successfully completed its second class in December 2004. Twenty-five organizations were selected on a competitive basis.
- The Grants Information Resource Center (GIRC), which opened its doors in February 2003, continued to provide technical assistance in a supportive environment that connects its “customers” - District government agencies, nonprofit and faith-based organizations - to information about resources that can improve services in the District of Columbia. Over 100 individuals made use of the GIRC resources during FY04.
- The 6th Annual Public-Private Partnership Conference was held at the new Washington Convention Center where more than 300 attendees from different sectors of the Washington Metropolitan Region came to share strategies to establish and sustain partnerships. The conference’s theme was “Partnerships: Embracing, Strengthening and Sustaining Partnerships: The Reality of It All.”
- For the fifth year, OPGD staff volunteered at Walker Jones Elementary School for *Everybody Wins! DC*, a citywide reading mentor program.

Communications

In FY04, OPGD continued to expand its reach by improving its website and utilizing email communications, while maintaining its commitment to quality, timeliness, and accuracy.

- In FY04, almost 330 grant programs from the federal government and well over \$80 million in District grant opportunities were announced in the *Funding Alert*. Additionally, training opportunities, community meetings, online tools for resource development, and information regarding the federal eGrants initiative were also publicized.
- OPGD’s customers continued to respond in phenomenal numbers to our ever-expanding website, making the office’s services and information available to citizens in a convenient and comprehensive manner. In FY04, 90,000 visits were logged in to the website representing an increase of 39% over FY03.
- In FY04, OPGD continued its efforts in conjunction with the Office of the Chief Technology Office to streamline and transform OPGD’s outmoded and repetitive manual operating systems by providing a dynamic and integrated web-based business systems process. During FY04, Phase One (Grants Database Enhancement) of the IT plan began to build or enhance the following mission-critical services: 1) a customized and searchable online federal, foundation, and local government grants database; 2) a service for DC agencies to view and report on grant applications and awards via the intranet; and 3) an online system to accept the District’s State Single Point of Contact (SPOC) proposals.

Looking Ahead

Over the last five years, the Executive Office of the Mayor has laid the foundation to institute a first class resource development office for District government, faith-based organizations, and nonprofit service providers. This support has led to a steady rise in competitive grant awards and private donations, more strategic technical assistance to OPGD customers, and thus providing greater access to critical resources for District residents. Looking ahead to FY05 and beyond, OPGD plans to use this strong foundation to enhance its core services and remains firmly committed to its vision of “Responsive Government Promoting Partnerships for a Better D.C.”

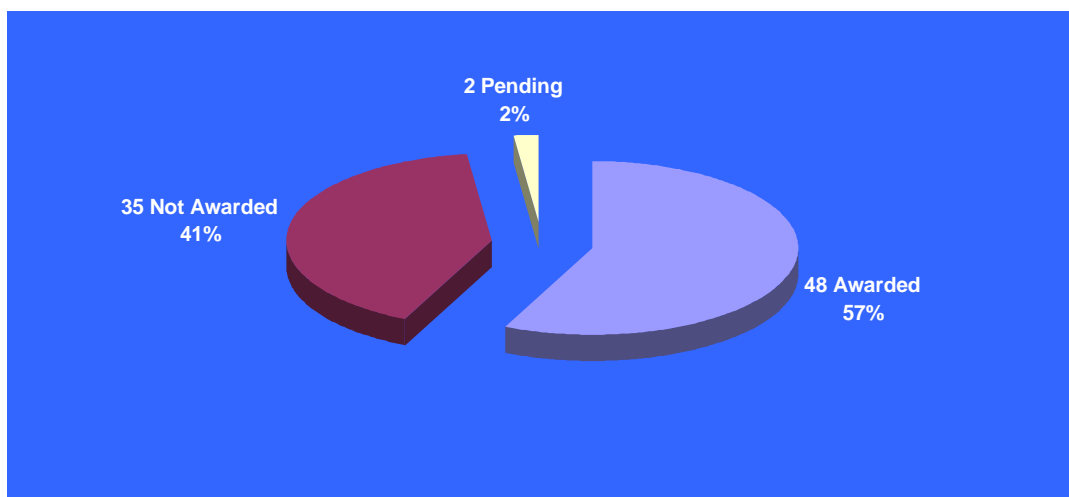
During this period, OPGD will continue its primary functions while placing a special emphasis on the following:

- Supporting grant development
- Strengthening the donations authorization process
- Strengthening the organizational capacity of local nonprofits
- Continuing to develop multi-sector partnerships

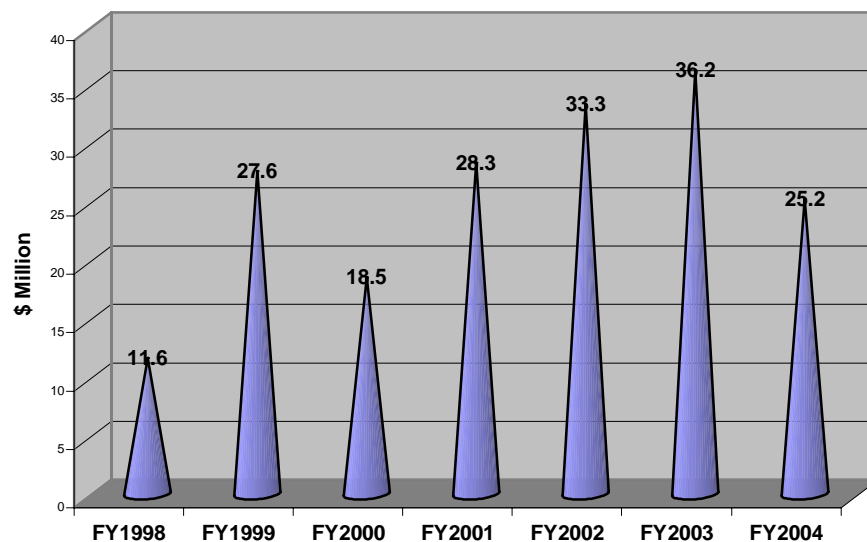
The following graphic review illustrates some of the above mentioned accomplishments.

Competitive Federal Grants

New Competitive Federal Grant Application Data for FY04



Total New Competitive Federal Grant Awards FY98-FY04



Examples of Federal Grant Awards in FY04

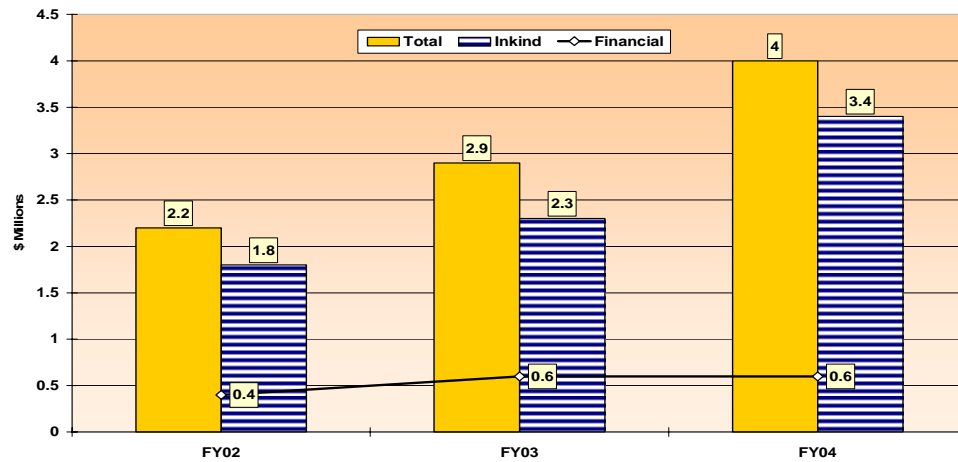
Grant Title	Federal Funding Agency	DC Agency	Amount Funded (in \$ 000s)
HIV Prevention Projects	US Department of Health and Human Services	Department of Health/HIV/AIDS Administration	\$6,024
Transition to Teaching Grant Program	US Department of Education	State Education Office	\$2,300
Teacher Quality Enhancement Grants	US Department of Education	DC Public Schools	\$1,066
Workforce Investment Act Title I National Emergency Grant Project: Hurricane Isabel	US Department of Labor	Department of Employment Services	\$1,062
State Charter School Facilities Incentive Grants Program	US Department of Education	DC Public Schools	\$1,031
Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or Superfund	Environmental Protection Agency	Department of Health/Environmental Health Administration	\$1,000
State and Tribal Response	Environmental Protection Agency	Department of Health	\$1,000
State Competitive-City Year	Corporation for National and Community Service	Serve DC	\$682
Real Choice Systems Change Grants	US Department of Health and Human Services	Department of Human Services	\$625
Student Support Services (SSS) Program	US Department of Education	University of the District of Columbia	\$494
Innovative Grants to Support Increased Safety Belt Use	US Department of Transportation	District Department of Transportation	\$278

New Competitive Federal Grant Data by DC Agencies

Agency	Total Applications Submitted	Total Grant Awards	Total Funds Awarded in \$ 000s
Department of Health	33	14	10,585
DC Public Schools (SEA)	7	5	2,904
State Education Office	1	1	2,300
Department of Employment Services	4	3	2,050
DC Public Schools (LEA)	1	1	1,766
University of DC	5	5	1,490
Department of Mental Health	8	4	1,065
Serve DC	2	2	1,032
Department of Human Services	10	2	775
District Department of Transportation	1	1	278
Office on Aging	1	1	264
DC Energy Office	2	2	232
Metropolitan Police Department	1	1	150
Office of the Attorney General	1	1	87
DC Public Libraries	1	1	75
Justice Grants Administration	2	2	74
Department of Housing & Community Development	1	1	25
Department of Public Works	1	1	20
Department of Motor Vehicles	1	0	0
Fire and Emergency Medical Services	1	0	0
Office of Deputy Mayor for Children, Youth, Families, and Elders	1	0	0
TOTAL	85	48	\$25,172

Donations

Authorized Donations Made to the District Government FY02-FY04

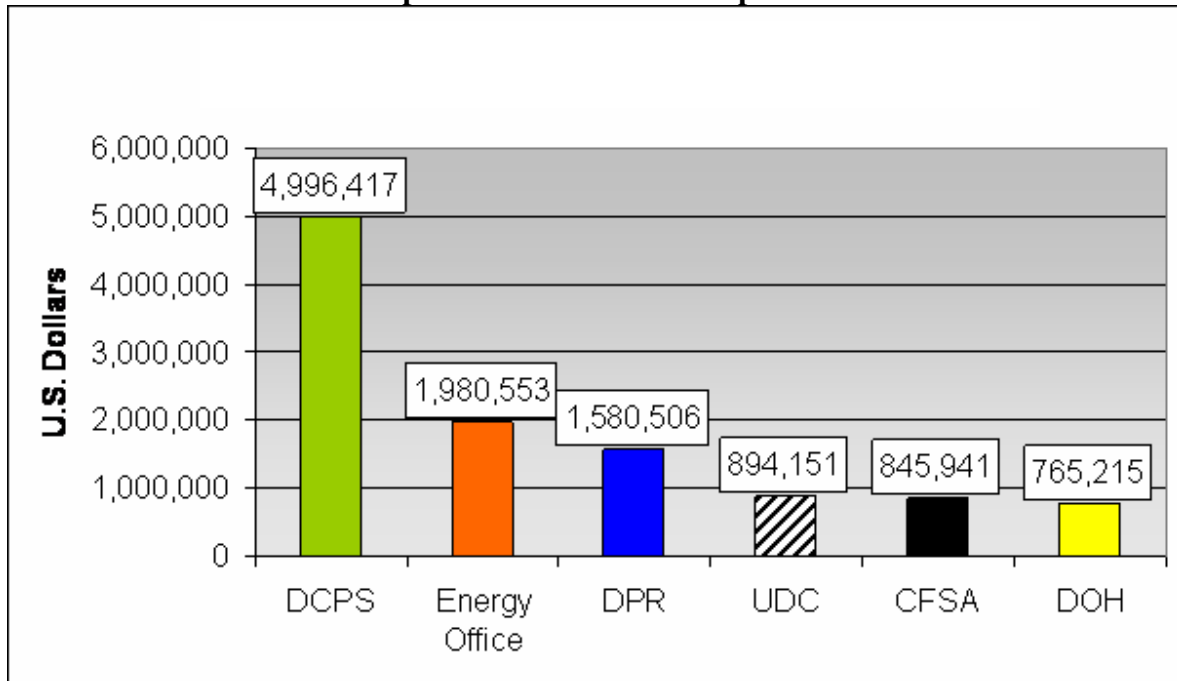


Sample of Donation Benefits to the District in FY04

D.C. Agency	Donor	Benefit(s)	Service Area(s)
State Education Office	Brookland Manor and Fannie Mae Foundation	Supported the Lifelong Learning Initiative at the Brookland Manor Apartment complex and the "Read Out Loud" public awareness literacy campaign	Ward 5 and Citywide
Department of Parks and Recreation	Friends of Friendship Park, Washington Sports and Entertainment, KaBoom Inc., and the National Capital Police Fund	Refurbished the basketball courts at Rosedale Recreation Club, repaired the Friendship Recreation Center, and installed playground equipment at Sursum Corda Housing Development	Wards 3,5, & 6
Water and Sewage Authority	Brita Products Co., General Electric, and Proctor and Gamble	Distributed nearly thirty-three thousand water filtration devices to District residents concerned about high lead levels in their drinking water	Citywide
Serve DC	Freddie Mac Foundation, Nike Inc., Washington Wizards, and other donors	Contributed to the National Youth Service Day in April 2004 in which local youth and volunteers performed several community service projects in the District	Citywide
Office of Partnerships and Grants Development	Fannie Mae Foundation	Enabled OPGD to award small capacity building grants to emerging nonprofits that completed the Strengthening Partners Initiative Class of 2003-2004	Citywide
Child and Family Services Agency	Numerous individual donors	Gave over four thousand toys to children in the District's foster care system during CFSA's 2003 Holiday Campaign	Citywide
Department of Health	Wheeling-Ohio County WIC Program	Received a mobile van to expand outreach activities for the District's WIC clinic and related client services	Citywide

Multi-Sector Partnerships

Top Six Private Grant Recipients in FY04



Services to Nonprofit Community

Testimonials from the Strengthening Partners Initiative (II) Program Graduates

Organization	Testimonial
<i>Gethsemane Mission Year</i> (Rev. Anna Bradley)	"I cannot say enough about what a valuable experience the Strengthening Partners Initiative has been for me. I have continually been encouraged by the successes of my peers, educated by their mistakes and developed relations with other capacity builders."
<i>Columbia Heights Village Together, Inc.</i> (Amanda Hursen)	"Participation in the Strengthening Partners Initiative workshops has really highlighted some of the deficiencies within the Columbia Heights Village Together Board of Directors."
<i>HOPE Worldwide</i> (Pamela Luckett)	"Participation in the SPI Program over the past year has been an overwhelmingly beneficial experience for us. We have learned so much about where we actually are as an organization and what steps we need to take to further advance our mission in Washington, DC and the surrounding metropolitan area."

Strengthening Partners Initiative 2003-2004

Organization	Organization Description
Abundantly Living Services-Singles Wholeness & Marriage Savers	Building emotional and spiritually strong married and singles relationships through training and educating ministry teams and interested individuals to increase child/adult friendly family environments.
Aversion to Incarcerating Males (AIM)	The aversion process for incarcerating male youth, a holistic approach through the intervention and prevention measure. "An ounce of prevention, worth a pound of cure."
CABEL Foundation	Works to improve the lives of our youth and communities by providing opportunities to obtain stock market investment knowledge.
Capital Renaissance Theatre	A nonprofit professional theatre company dedicated to presenting plays to a widespread audience, which dramatize and enrich the Black experience.
Columbia Heights Village Together, Inc.	Provides social services to residents of Columbia Heights. Currently offer after school and youth programs, educational, health and financial workshops.
Washington D.C. Chapter of Concerned Black Men, Inc.	The members of CBM-DC are African American men motivated by cultural pride. Its volunteers are results oriented, dedicated to improve the lives of African American children.
Cover, Inc.	Provides a secure and instructive housing atmosphere devoted to assisting with the social development of youth 12 to 18 who are infected with HIV/AIDS.
Employment for Former Offenders Receiving Treatment Services (EFFORT)	Assists ex-offenders/substance abusers and their children. Services include obtaining employment and re-entry back into society once released from prison.
Gethsemane Mission Year	Facilitates the growth of young adults through a year of service to the poor, theological reflection, and sharing a simple lifestyle in community.
Hope And A Future	Serves welfare-to-work transitioners, ex-offenders, and youth. Services include Gender Specific Life Management Training and Job Readiness, Occupational Training, and Mentoring.
HOPE Worldwide, Mid-Atlantic	Works to improve the quality of life of children, families and seniors through education, mentoring, health programs and volunteer outreach opportunities throughout Metropolitan, DC.
Kids First, Inc.	Provides services to at risk youth east of the river.
Latino Student Fund	Provides access to educational resources for students of Hispanic descent through financial aid, academic support and informational outreach.
Peer-Vision Partnership	Dedicated to the education of at risk teens on health awareness, through guided peer interactions that help teens learn skills for life.
Project 2000 Incorporated	Conducts after-school and Saturday academic support and educational mentoring programs for inner-city youth, particularly boys, in the 7th through 12th grades.
Self Help Foundation, Inc.	Provides resources to meet the unmet needs of newly arrived immigrants from sub-Saharan Africa.
Vanessa Ali Ministries	Inspires, educates, and empowers women with strategies that enable them to achieve true prosperity in life by expert mentoring, workshops and conferences.
Washington East Foundation	Engages a cross section of residents and organizations in addressing community-wide challenges, creating new opportunities, and an enhanced sense of community East of the River.
WHALER's Creation	Promotes programs and services to enhance family lifestyles through adoption promotion, group homes, theatrical productions, diversity and parental training.
Winning Women Ministries	Provides services to women of all racial, ethnic, and religious backgrounds who have lost hope in themselves and their ability to succeed.

For more information on OPGD's services, please visit our website at www.opgd.dc.gov. For a copy of our full annual report for FY04 activities, please contact us at (202) 727-8900 or fundingalert@dc.gov.